

**PRAGATI** 

People

## **BEFORE** the interview





## Read about the Company

Browse the company's website, understand their products/services, their recent news. Run searches on Google & LinkedIn.

This homework shows your interest and helps you decide if this place is right for your career.



### Study the JD

If you've thoroughly **understood** the JD, then you are already ahead of 70% other applicants. Use this knowledge to customize answers that **connect** your skills with the job's requirements.



### Re-read your own Resume

Refresh your memory on past projects.

Prepare answers on WHAT you did, HOW you did it and WHY you did it.



#### Run a mock Interview

Hire a professional interviewer who can share candid feedback from the 'other side of the table'. At the very least, prepare a list of answers to the most-likely-questions.



## **DURING** the interview





#### Role-Candidate fit

Convince them that you will get the job done.

Present your skills as the **answers** to what they need.

Keep your responses short and to-the-point.



## Carry yourself well

Show up on time
Self-confidence
Body language
Authenticity
Working well with others



#### Close the deal

Make a sincere attempt to LEARN from the interview. Ask for **feedback** to improve (do NOT ask for the result). **IF** you are asked to specify CTC expectations, give a politically correct answer. (do NOT bring up salary on your own).



## **AFTER** the interview





## Continuously improve

Reflect on the what went well and what could be improved. Write these down, **work** on them!



## Follow up

If culturally/situationally appropriate, send a thank-you email. Give it **2 weeks** before your first follow-up. Stay optimistic but not over-eager!



#### Focus on the future

If 30 days go by, then dust off your shoulders and move on. Wait for the **next train** to arrive.





# Combining Engineering with HR to drive progress for professionals and organizations



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- Resume Writing
- LinkedIn Profile Optimization
- Mock Interviews
- Career Coaching

